



**EXTERNAL JOB OPPORTUNITY(RE-ADVERTISED)**

Finance Trust Bank (FTB) is now a Tier 2 Financial Institution that is regulated by the Central Bank of Uganda. The bank serves a clientele of over 300,000 depositors and over 37,000 borrowers, through a network of 34 branches countrywide. The bank offers a variety of Products and services including Savings, Current accounts, Loans, Money transfer services, and Bills payments to its target market which comprises of micro, small and medium entrepreneurs, salary earners and youth. To meet the needs of its growing customer base, the company is seeking to recruit dynamic, self-motivated, result-oriented professionals to fill the following position.

**Supervisor-Community Banking**

This position reports to Manager Micro and Small Business and will be based at the Head Office of the Bank.

**Role of the Job:**

To drive the growth, sustainability, and quality of the Bank's Community Banking portfolio by supervising relationships with registered community financial institutions including SACCOs, MFIs, VSLAs, CBOs, and Investment Clubs.

The role is responsible for mobilizing deposits, growing credit uptake, strengthening institutional partnerships, and ensuring effective portfolio management while supporting branches to deliver sustainable growth in the community segment in line with the Bank's strategy and risk appetite.

**Key Deliverables:**

**1. Business Growth and Portfolio Development**

- Drive growth in deposits, loans, and transactional volumes within the Community Banking segment.
- Identify, onboard, and develop strong banking relationships with registered SACCOs, MFIs, VSLAs, CBOs, and Investment Clubs.
- Support branches to actively acquire and grow community-based institutional clients.
- Promote the Bank's financial solutions tailored for community groups and institutions.

**2. Portfolio Supervision and Relationship Management**

- Supervise and coordinate Community Banking activities across branches to ensure consistent portfolio growth and service delivery.
- Build and maintain strong relationships with leadership of community financial institutions.
- Provide advisory support to community groups on appropriate financial solutions offered by the Bank.
- Ensure high levels of client satisfaction and retention within the Community Banking segment.

**3. Credit Risk and Portfolio Quality Management**

- Monitor the performance and quality of the Community Banking credit portfolio.

- Work closely with branches to proactively manage portfolio at risk and delinquent facilities.
- Participate in portfolio review and delinquency management meetings to recommend appropriate corrective actions.
- Ensure compliance with the Bank's credit policies, procedures, and risk management standards.

#### **4. Deposit Mobilization**

- Lead initiatives to mobilize sustainable deposits from community financial institutions and organized groups.
- Support branches in structuring deposit solutions tailored to the needs of community organizations.
- Track and report deposit growth performance within the Community Banking segment.

#### **5. Market Intelligence and Sector Development**

- Monitor developments within the community finance ecosystem including SACCOs, MFIs, and other financial cooperatives.
- Conduct market analysis and identify emerging opportunities within the sector.
- Provide insights to management on trends, risks, and opportunities affecting community financial institutions.

#### **6. Capacity Building and Stakeholder Engagement**

- Provide training and technical support to branch teams on managing Community Banking relationships.
- Support financial literacy and outreach initiatives aimed at strengthening community financial institutions.
- Represent the Bank in community engagement forums and sector platforms.

#### **7. Performance Monitoring and Reporting**

- Prepare and submit weekly and monthly portfolio performance reports covering growth, quality, and revenue contribution.
- Monitor key portfolio indicators and escalate emerging risks or performance gaps.
- Provide regular updates to management on Community Banking performance and initiatives.
- Perform any other duties as may be assigned from time to time.

#### **Educational, Training and experience**

- At least a university degree in a business-related field such as Business Administration, Commerce, Accounting, Finance, Economics, Social Sciences etc.
- Good at Product development and Management
- Strong as data analytics and MIS.

- Minimum of 4 years' experience in banking, with at least 2 years' experience managing or supervising a portfolio of community financial institutions such as SACCOs, MFIs, VSLAs, CBOs, or Investment Clubs.
- Proven experience in deposit mobilization, credit portfolio management, and institutional relationship management.

### **Business Behaviors & Personal Specifications**

- High level of integrity, confidentiality and professionalism.
- Strong verbal and written communication skills.
- Ability to build effective working relationships across teams and regions.
- Results-oriented, proactive and accountable for delivery of business outcomes.
- Strong decision-making ability, including in uncertain or dynamic environments.
- Demonstrates leadership behaviours and serves as a role model for the Bank's values.

### **Applications:**

Suitably qualified candidates should address their application to Head of Human Resource, Finance Trust Bank, TWED PLAZA, Plot 22B, Lumumba Avenue, Kampala, Uganda, and email it to [jobs@financetrust.co.ug](mailto:jobs@financetrust.co.ug), as well as photocopies of academic documents, CV and application letter indicating your salary expectation. The CV should include telephone contacts and email addresses of three referees, one of whom should be the most recent employer.

Closing date for submission of the applications is **24 June 2026**. *Only shortlisted candidates will be contacted directly on Tel. Numbers 0312 222600 or 0414 341275 ONLY.*

**Please note that in line with the Bank procedures, no job offers are made online.**

***Finance Trust Bank is an equal opportunity employer, all qualified applicants will be considered without regard to certain protected characteristics.***