



# JOB OPPORTUNITIES

Finance Trust is one of the oldest Microfinance Institutions in Uganda having started its operations in 1984. The company is licensed and regulated by Bank of Uganda as a Microfinance Deposit Taking Institution (MDI) and is recognized as a key player and part of Uganda's formal financial sector. The company has one of the largest branch networks in Uganda with

30 interconnected branches strategically positioned all over the country and serves over 150,000 customers with a variety of savings and loan solutions including business loans, salary loans, school fees loans, savings accounts, fixed deposits and a money transfer service through Western Union. In order to meet the needs of its growing customer base, the company is seeking to recruit dynamic, self motivated, result oriented professionals to fill the following three positions.

## Marketing Sales Executives - (15 Positions )

The position reports to the Business Development Supervisor.

### Job Purpose.

To grow the company's savings deposits through recruitment of new clients and active maintenance of existing accounts.

### Key outputs:

- New customer accounts opened.
- Active customer accounts maintained.
- Sensitization of customers about the company's products and services.

### Key Responsibilities:

- Identify and open accounts for new customers.
- Sensitize potential customers about the products & services of the company.
- Provide sufficient company information to potential customers and create awareness on the company products & services through distribution of the company marketing materials.

- Implement strategies for recruiting new customers.
- Maintain existing customers by offering valid solutions.
- Support the branches in carrying out marketing activities.

### .Minimum Requirements:

- A Bachelors degree in a business discipline from a recognized university.
- Good oral & written communication skills.
- Good interpersonal skills.
- Ability to work under pressure.
- Good personal presentation skills.
- Good teamwork skills.
- Good marketing & sales skills.
- Good customer service skills.
- Experience in a similar position is an added advantage

Suitable candidates should submit their applications which should include; photocopies of academic documents and testimonials, a CV with at least three referees to the Head of Human Resource, Uganda Finance Trust Limited, Plot 115 & 121, Katwe, and P.O. Box 6972, Kampala, Uganda. Closing date for submission of the applications is 8th February, 2012.

Please note that only short listed candidates will be contacted.